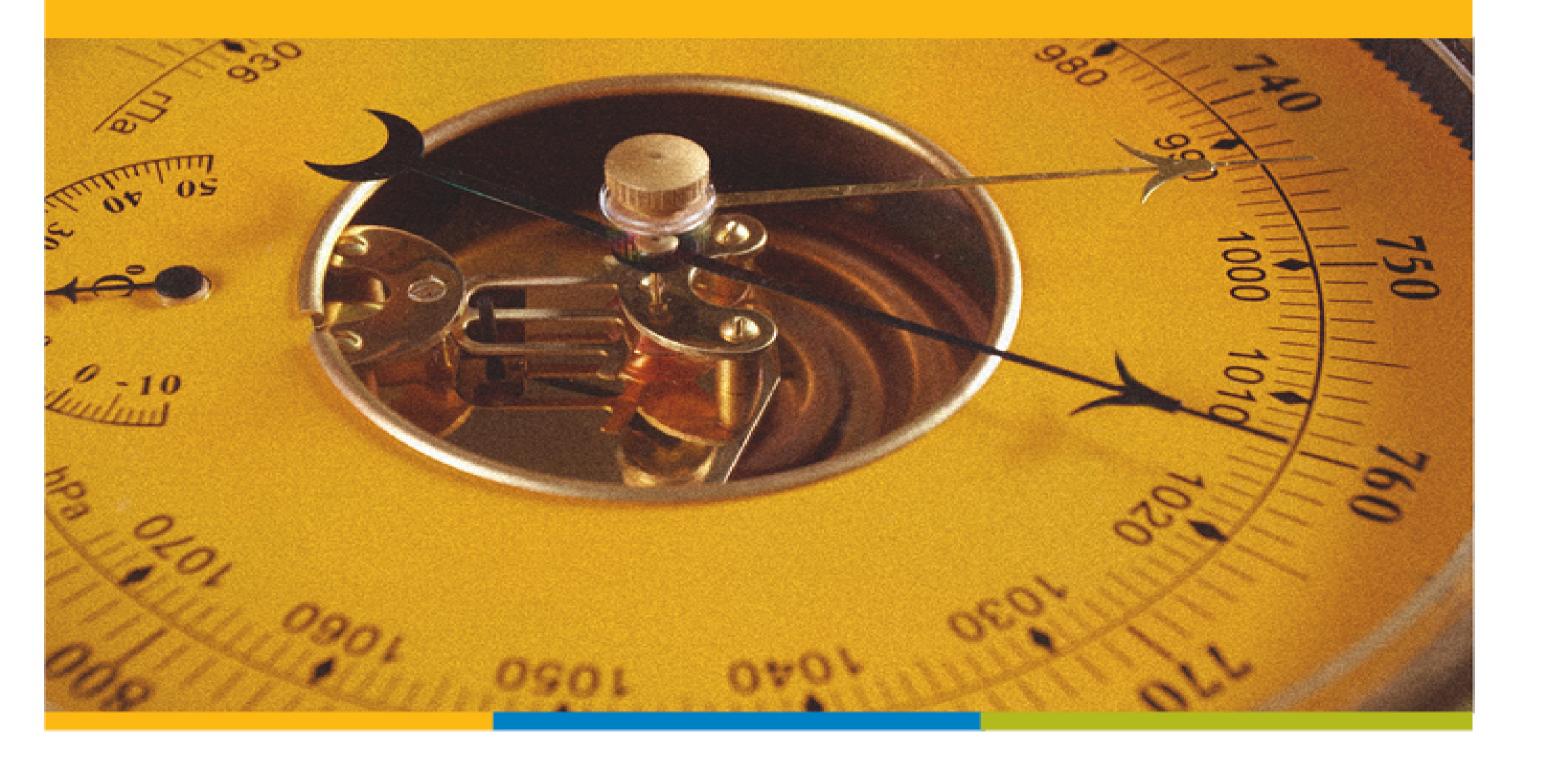


Monthly Business Barometer®

May 2023



12-month Small Business Confidence Index

56.4

Monthly change

3-month Small Business Confidence Index

53.5

0.1

Monthly change

Business Barometer®: Report summary



Highlights for May

Canada's small business optimism index has now been on the rise for seven months in a row and is at the highest level in almost a year. Labour shortages and their side effects are still one of the biggest headaches for small businesses.

Small business optimism in Canada

CFIB's Business Barometer[®] long-term index, which is based on 12-month forward expectations for business performance, inched forward at 56.4—about 5 points below the historical average. The short-term optimism index, based on a 3-month outlook, remained unchanged at 53.5—about 2 points below the historical average.

Labour market indicators

Full-time staffing plans are moderate for this time of the year with only 22% of SMEs planning to hire while 12% are planning to lay off. Average wage increase plans have seen a small decrease to 3.2 from April level of 3.3.

Provincial picture

All but two provinces report optimism levels above mid-50. Saskatchewan and Quebec are the only ones just below the 50 mark. PEI and NL are leading in optimism over the long term with significant improvements from the previous month, and even above their historical averages for this time of the year. Saskatchewan is the only province that had a notable drop in optimism reaching 51.9.

Sectoral picture

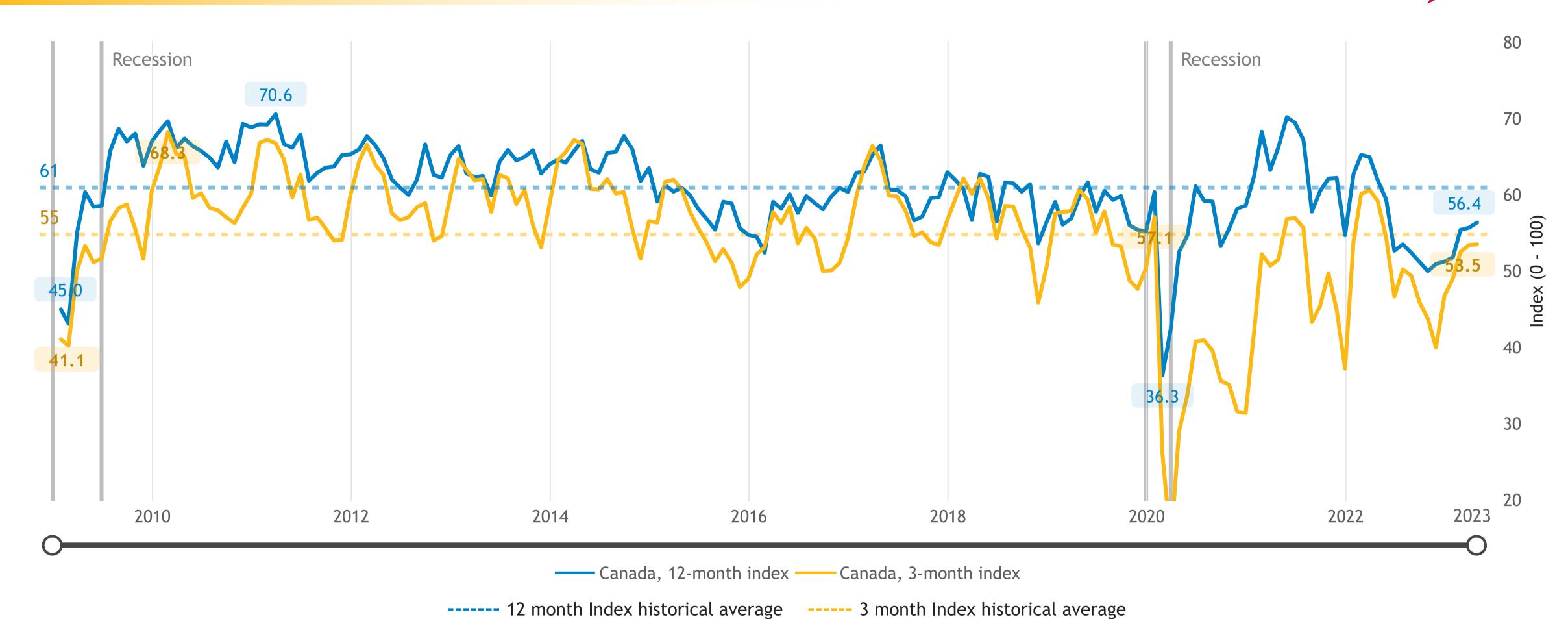
Overall, long term optimism is improving in most sectors. All but three industries report confidence levels above 50: transportation; finance, insurance, real estate, and leasing; and agriculture. For agriculture businesses, this is the 6th consecutive month of very low readings of optimism. While some sectors have seen small improvements in optimism, a few have registered decreases in business confidence, most notably transportation and natural resources sectors.

Methodology

May findings are based on 558 responses from a stratified random sample of CFIB members, to a controlled-access web survey. Data reflect responses received from May 3 to the 10. Findings are statistically accurate to +/- 4.1 per cent 19 times in 20. Every new month, the entire series of indicators is recalculated for the previous month to include all survey responses received in that previous month. Measured on a scale between 0 and 100, an index above 50 means owners expecting their business's performance to be stronger over the next three or 12 months outnumber those expecting weaker performance. An index level near 65 normally indicates that the economy is growing at its potential.

Business Barometer®: 12-month and 3-month small business confidence index, Canada





Survey questions:

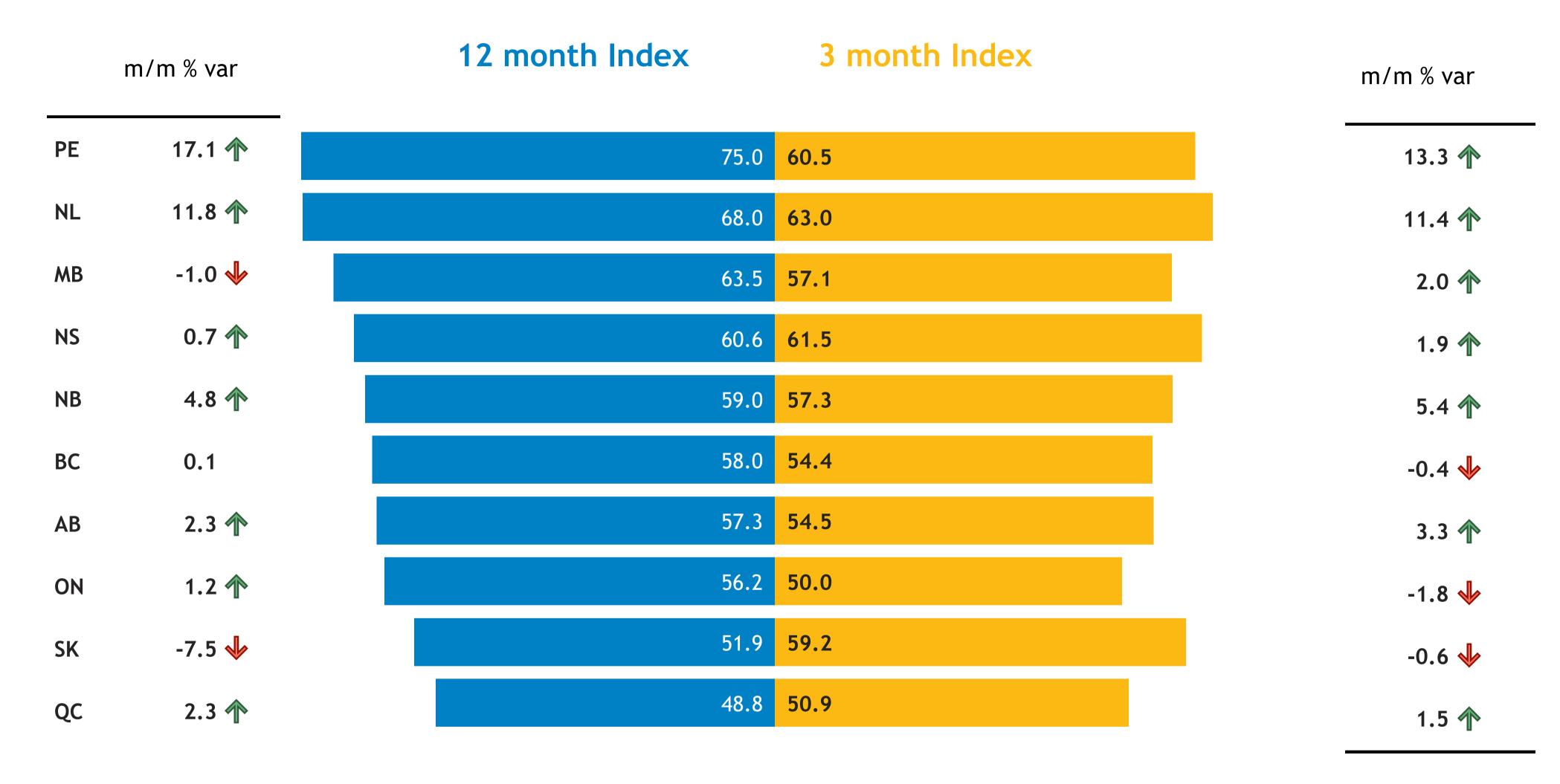
How do you expect your firm to be performing in 12 months compared to now?

Allowing for normal seasonal influences, what are your business performance expectations for the next 3 or 4 months?

Source: CFIB and Recession: C.D. Howe Institute Business Cycle Council

Business Barometer®: Small business confidence index, provinces





Survey questions:

How do you expect your firm to be performing in 12 months compared to now?

Allowing for normal seasonal influences, what are your business performance expectations for the next 3 or 4 months?

Business Barometer®: Small business confidence index, sectors



Sector	m/m % var	12 month Index	3 month Index	m/m % var
Health, Educ	1.7 🖖	67.6	57.4	-4.1 🖖
Prof. serv.	3.0 🎓	63.5	57.4	3.0
Info., recr.	-0.6 🖖	61.6	51.2	-4.6 ↓
Hospit.	2.8	60.2	57.6	2.8
Pers. serv.	2.5 🎓	59.3	60.3	4.1 🎓
Nat res.	-4.6 🌵	57.9	45.0	-10.3 🖖
Wholes.	-2.8 🖖	56.4	52.5	-0.6 ♣
Constr.	2.1 🎓	55.8	57.8	5.3
Retail	1.3 🎓	55.1	55.8	4.1 🎓
Manuf.	1.1 🎓	53.5	47.7	-4.3 \
Transp.	-5.5 🍑	48.5	37.9	-8.0 🖖
Fin., insur.	-3.2 🍑	45.7	45.5	-5.7 ↓
Agric.	0.3	45.6	52.9	1.2

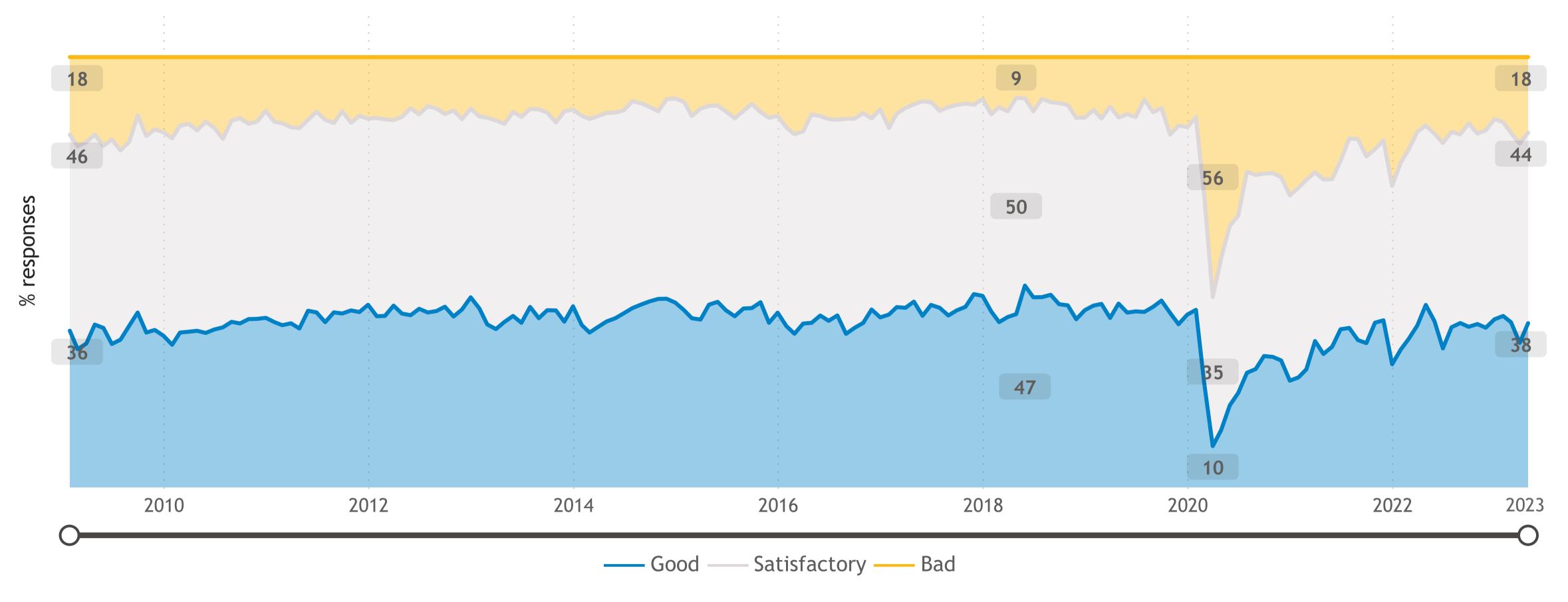
Survey questions:

How do you expect your firm to be performing in 12 months compared to now?

Allowing for normal seasonal influences, what are your business performance expectations for the next 3 or 4 months?

Business Barometer®: General state of business health





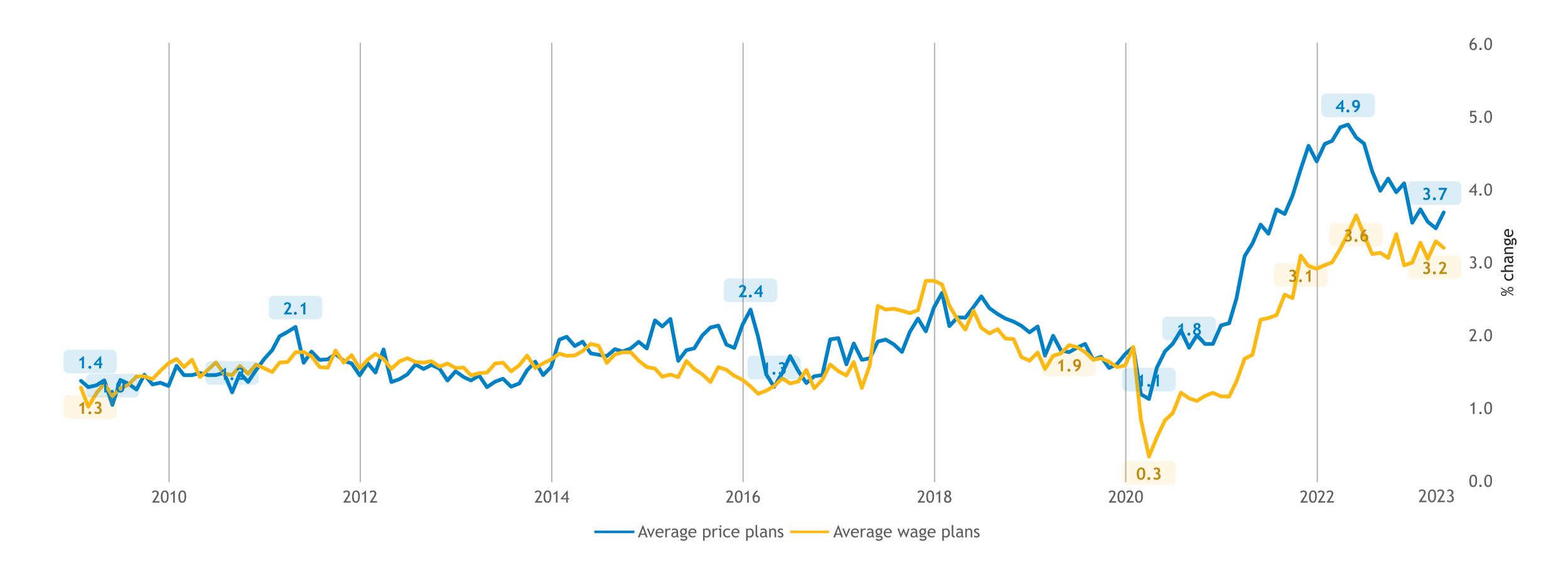
Survey question:

Currently, what is the general business situation of your company?

© Canadian Federation of Independent Business

Business Barometer®: Future pricing and wage increasing plans



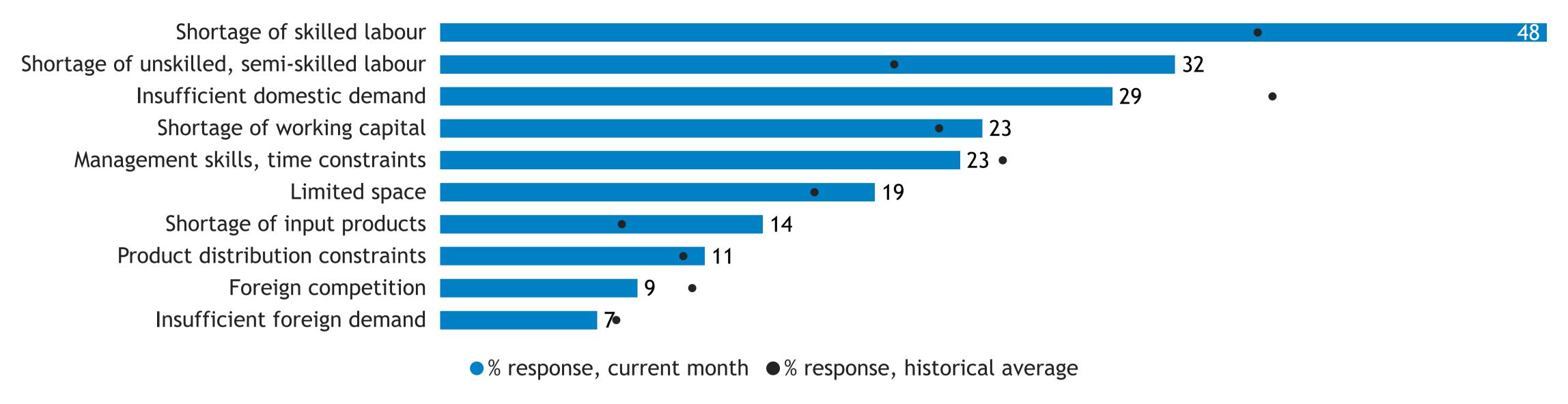


Survey questions:

In the next year, how much do you expect average prices to change? In the next year, how much do you expect average wages to change?

Business Barometer®: Factors limiting sales or production growth- current levels and trend



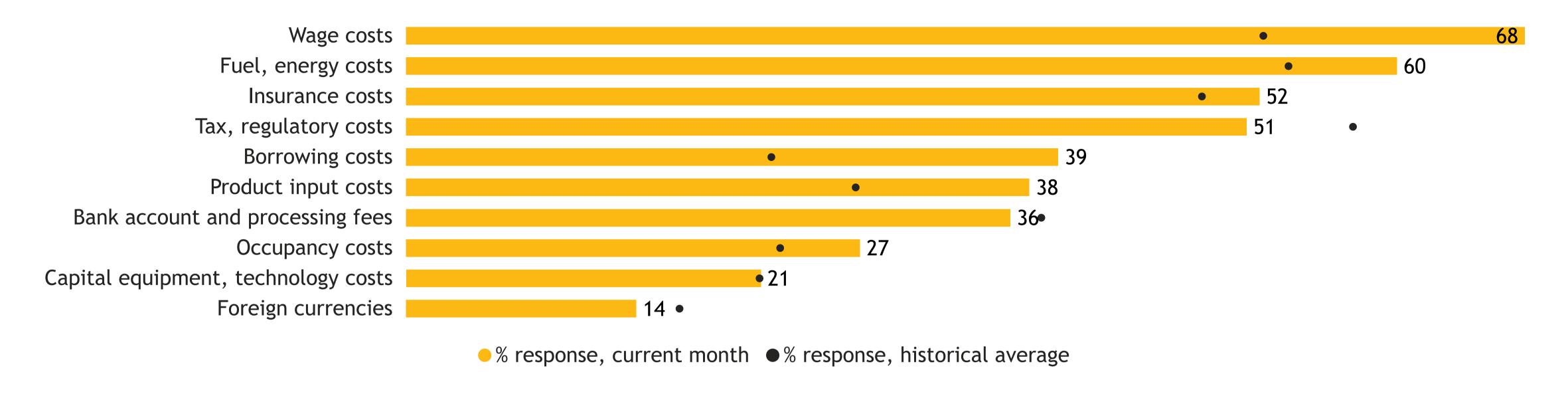


Survey question:

What factors are limiting your ability to increase sales or production?

Business Barometer®: Major input cost constraints- current levels and trend



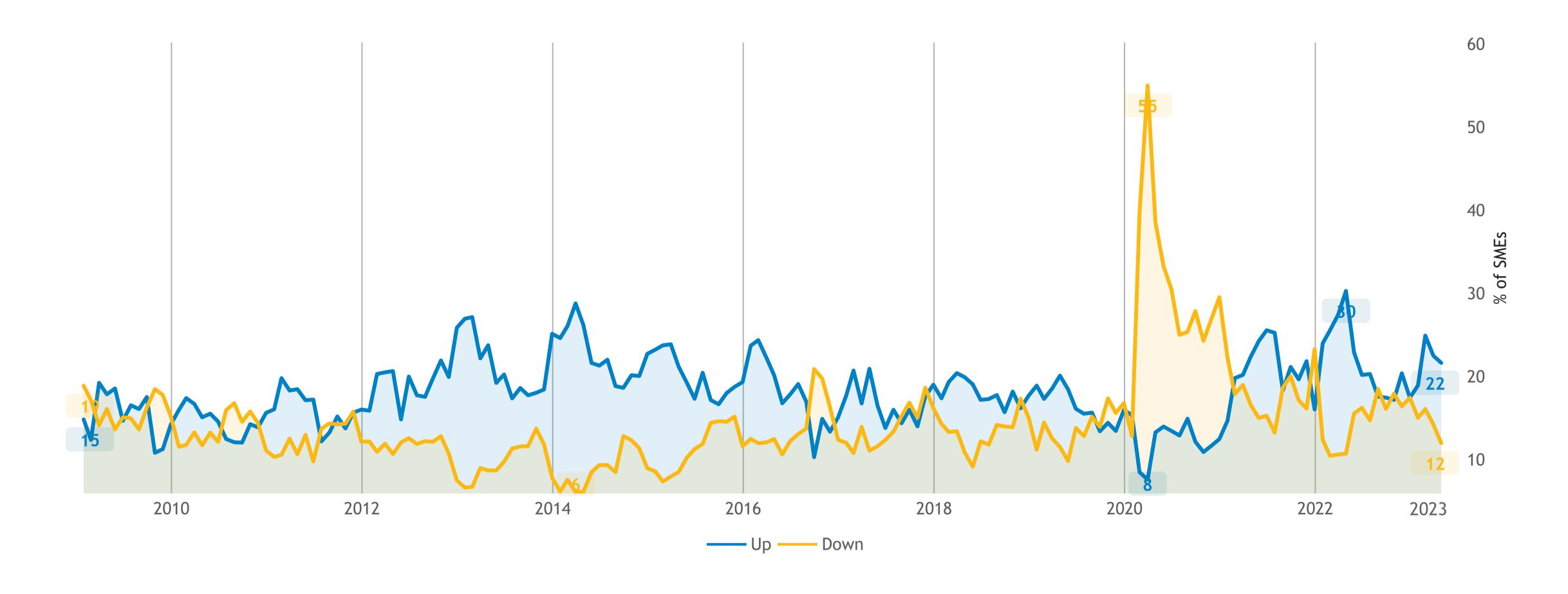


Survey question:

What types of input costs are currently causing difficulties for your business?

Business Barometer®: Full-time staffing plans, short term



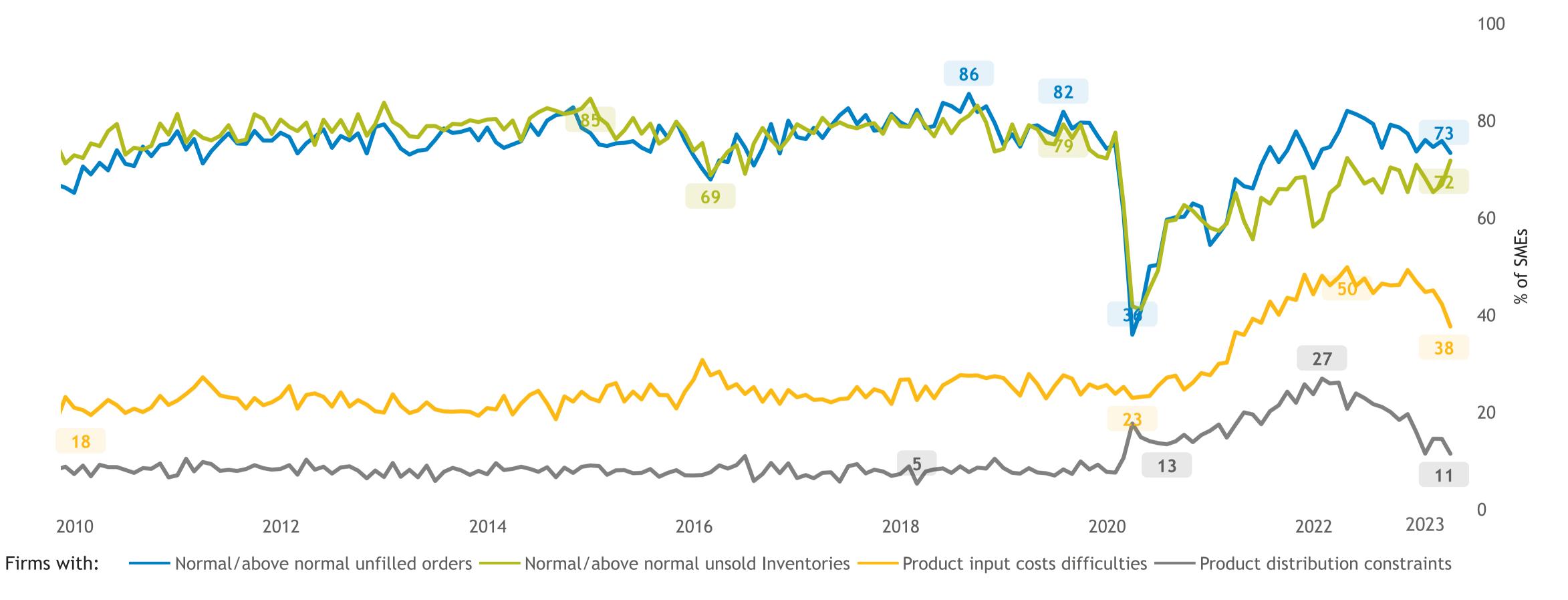


Survey question:

How are your expected employment levels to change in the next 3 or 4 months? (Up, Same, Down)

Business Barometer®: Supply chain indicators





Survey questions:

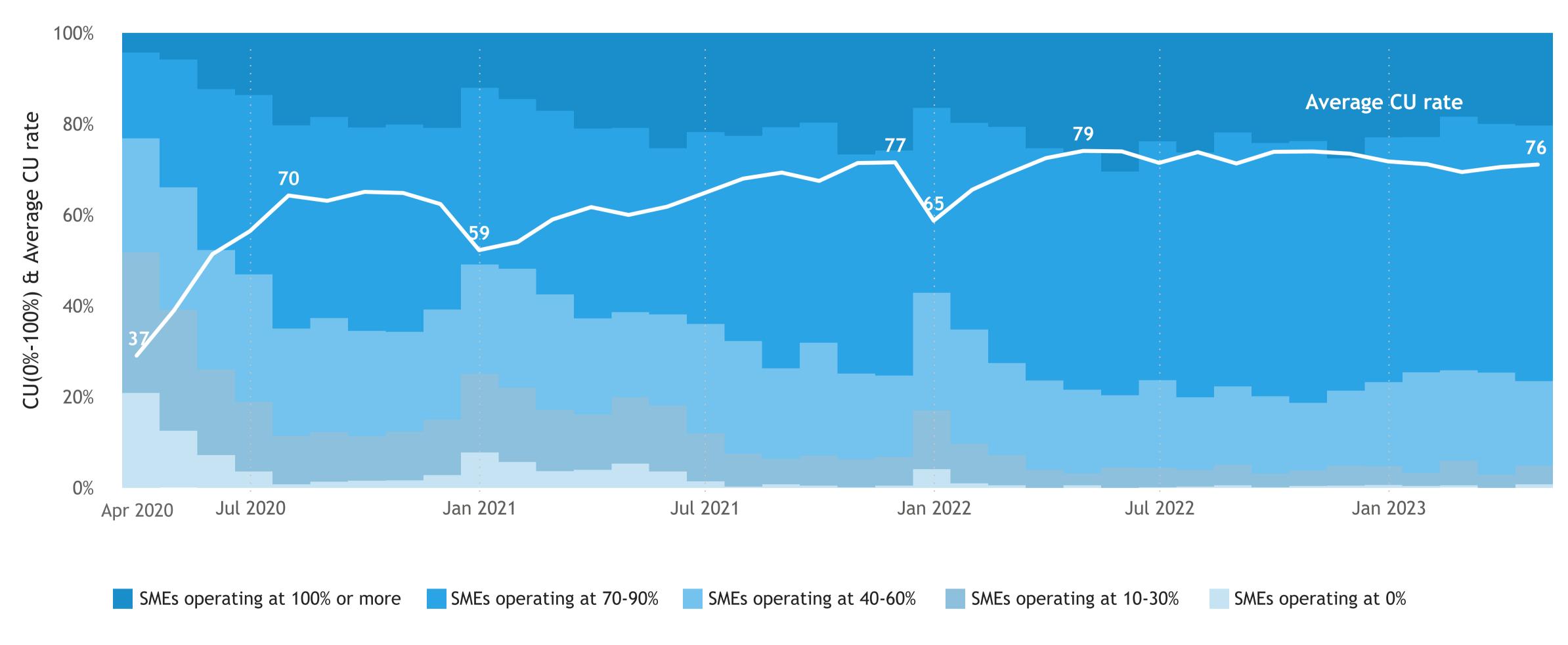
Allowing for normal seasonal influences, what are current orders and inventories compared to normal?

What types of input costs are currently causing difficulties for your business?

What factors are limiting your ability to increase sales or production? [Respondents selecting "Product distribution constraints"]

Business Barometer®: Capacity utilization (CU) rate and distribution





Survey question:

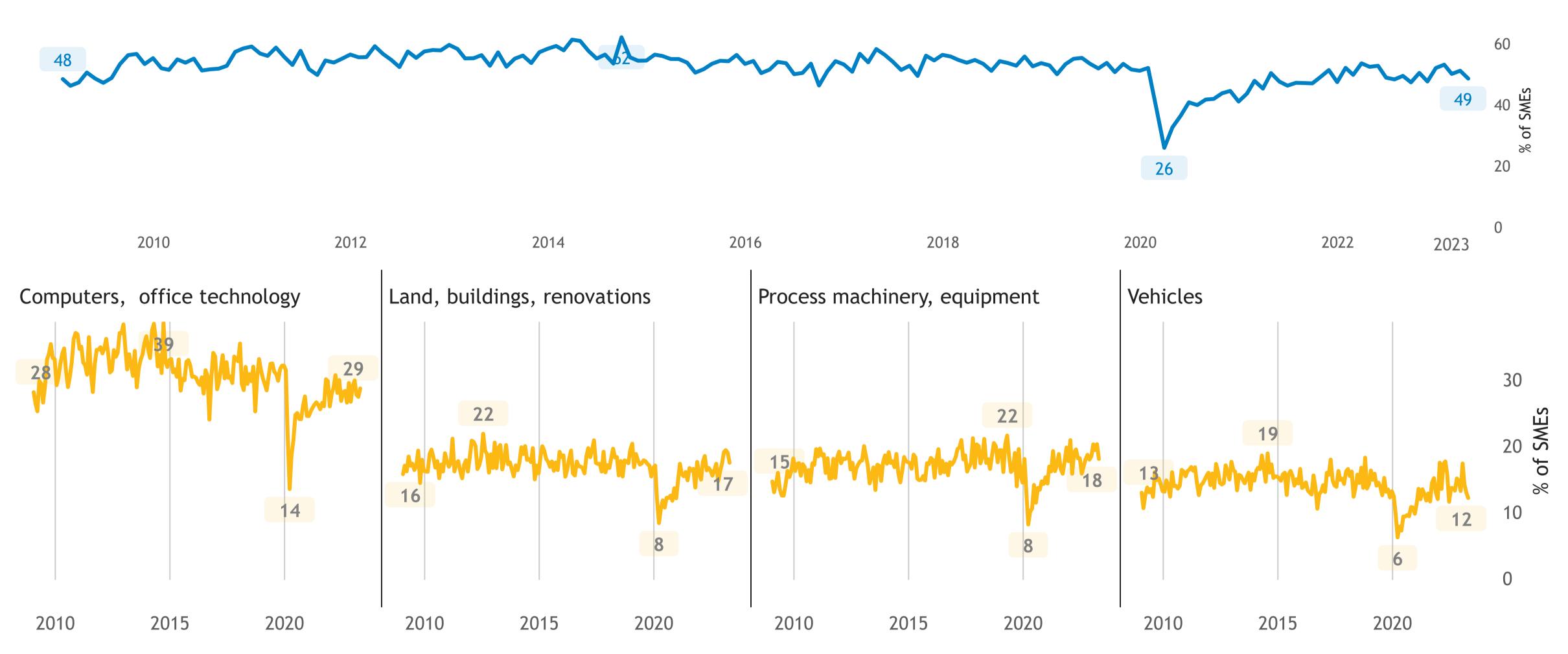
Taking into consideration your factors of production for this time of year (normal levels of staff, space, equipment, means of transport, etc.), at what capacity is your firm currently operating?

May 2023

Business Barometer®: Capital expenditures plans, short term







Survey question:

What kinds of capital expenditures do you plan to make within the next 3 or 4 months?