Details on financing scores

By size of business

TABLE 1

Bank financing as scored by businesses - by size of business, 2022

| | Micro (0-4 employees) | Small (5-49 employees) | Medium-sized (50+ employees) |
|----------------------|--------------------------|---------------------------|---------------------------------|
| National Bank | 6.73 | 4.63 | - |
| Desjardins | 4.16 | 4.97 | — |
| Credit Unions | 4.40 | 4.37 | _ |
| CIBC | 2.12 | 3.77 | 8.03* |
| RBC | 1.48 | 3.62 | 8.37 |
| Scotiabank | 2.39 | 2.68 | 6.34* |
| ВМО | 1.68 | 3.05 | 7.11* |
| ATB Financial | 0.94 | 2.29 | — |
| TD | 0.29 | 1.78 | 5.00 |
| Average | 2.69 | 3.46 | 6.97 |

By province

TABLE 2

Bank financing as scored by businesses - by province/region, 2022

| | British Columbia | Alberta | Saskatchewan | Manitoba | Ontario | Quebec | Atlantic |
|---------------|------------------|---------|--------------|----------|---------|--------|----------|
| National Bank | _ | _ | _ | _ | _ | 6.20 | _ |
| Desjardins | - | - | - | - | 7.95* | 6.43 | - |
| Credit Unions | 4.84 | 7.85 | 4.44 | 7.47 | 5.74 | — | 7.22 |
| CIBC | 2.12 | 5.88 | 3.25 | 5.78 | 4.55 | 6.84* | 8.83 |
| RBC | 4.64 | 4.72 | 5.60 | 2.91 | 4.43 | 4.84 | 4.50 |
| Scotiabank | 4.83 | 3.29 | 7.49* | 4.03* | 4.21 | 1.93 | 4.38 |
| BMO | 5.10 | 1.09 | - | _ | 3.78 | 5.89 | 7.51 |
| ATB Financial | - | 3.23 | - | _ | - | _ | _ |
| TD | 1.25 | 1.71 | 2.37* | 3.93* | 4.21 | 3.34 | 3.19 |
| Average | 3.80 | 3.97 | 4.63 | 5.02 | 4.49 | 4.57 | 5.94 |

By community size

TABLE 3

Bank financing as scored by businesses - by community size, 2022

| | Rural (population less than 1,000) | Small population centre (1,000-29,999) | Medium population centre (30,000-99,999) | Large urban population centre (100,000+) |
|----------------------|---------------------------------------|---|---|---|
| National Bank | 7.33 | 7.05 | 6.85 | 8.75 |
| Desjardins | 6.94 | 10.00 | 6.25 | 7.46 |
| Credit Unions | 7.54 | 6.54 | 9.15 | 6.90 |
| CIBC | 6.54 | 5.42 | 6.00 | 6.18 |
| RBC | 4.57 | 5.15 | 6.86 | 5.74 |
| Scotiabank | 5.53 | 5.15 | 6.70 | 4.75 |
| BMO | 8.60 | 3.82 | 3.89 | 4.87 |
| ATB Financial | 1.11* | 5.46 | 3.32* | 5.19* |
| TD | 3.20 | 3.14 | 3.59 | 4.75 |
| Average | 5.71 | 5.75 | 5.85 | 6.07 |

By economic sector

TABLE 4

Bank financing as scored by businesses - by economic sector, 2022

| | Agri. | Const. | Manufac. | Wholesale | Arts, Rec. & Info. | Fin., Ins., R.E. & Leasing | Prof. Services | Social Services | Hospitality | Personal, Misc. Services | Transport. | Retail | Ent. & Admin. Mgmt. |
|---------------|-------|--------|----------|-----------|-----------------------|----------------------------------|-------------------|--------------------|-------------|--------------------------------|------------|--------|---------------------------|
| National Bank | _ | 5.15* | 4.38* | _ | _ | _ | _ | _ | _ | 5.21* | _ | 6.10 | _ |
| Desjardins | 6.00* | 6.23 | 5.63 | 4.51* | _ | _ | 6.26* | _ | 4.50 | 6.65 | 5.70* | 6.14 | - |
| Credit Unions | 6.67 | 6.35 | 6.28 | 4.83* | 3.21* | 5.93* | 6.05 | 5.82* | 4.31 | 5.01 | 4.22* | 6.07 | 5.22* |
| CIBC | 5.91* | 3.70 | 5.08 | 7.02* | - | _ | 6.62 | 5.83* | 2.92 | 4.26 | 4.62* | 5.44 | _ |
| RBC | 6.74* | 6.07 | 6.41 | 6.41 | 3.28* | 5.41* | 5.56 | 3.67 | 2.63 | 3.54 | 4.75* | 4.67 | 4.31 |
| Scotiabank | 8.73* | 4.04 | 5.31 | 4.73 | 5.58* | 6.49* | 4.60 | 4.83 | 3.30 | 4.50 | 3.00* | 4.57 | 4.96 |
| ВМО | 5.83* | 5.83 | 4.00 | 5.48 | 3.83* | 4.46* | 4.97* | 3.66 | 5.19* | 4.43 | 4.91* | 4.36 | - |
| ATB Financial | - | 2.94* | - | 6.59 | — | _ | - | - | — | - | — | 4.74 | - |
| TD | 6.74* | 4.75 | 3.07 | 3.99 | 2.71* | 4.20* | 4.53 | 4.71 | 2.07 | 4.75 | 3.56 | 4.70 | 4.22 |
| Average | 6.66 | 4.99 | 5.11 | 5.44 | 3.73 | 5.30 | 5.51 | 4.75 | 3.56 | 4.70 | 4.23 | 5.00 | 4.68 |

Details on fee scores

By size of business

TABLE 5

Bank fees as scored by businesses - by size of business, 2022

| | Micro (0-4 employees) | Small (5-49 employees) | Medium-sized (50+ employees) |
|---------------|--------------------------|---------------------------|---------------------------------|
| Credit Unions | 6.22 | 6.20 | — |
| National Bank | 3.84 | 4.31 | — |
| Desjardins | 3.84 | 3.75 | _ |
| CIBC | 1.74 | 4.02 | 6.37* |
| ATB Financial | 2.44 | 3.19 | _ |
| Scotiabank | 2.30 | 3.11 | 4.31* |
| BMO | 2.44 | 2.53 | 3.93 |
| RBC | 1.46 | 2.86 | 4.47 |
| TD | 1.04 | 2.19 | 2.18 |
| Average | 3.04 | 3.63 | 4.25 |

By province

TABLE 6

Bank fees as scored by businesses - by province/region, 2022

| | British Columbia | Alberta | Saskatchewan | Manitoba | Ontario | Quebec | Atlantic |
|---------------|------------------|---------|--------------|----------|---------|--------|----------|
| Credit Unions | 9.07 | 8.57 | 7.52 | 9.96 | 9.92 | _ | 10.00 |
| National Bank | _ | _ | _ | _ | — | 6.43 | - |
| Desjardins | _ | _ | _ | _ | 8.94* | 6.35 | - |
| CIBC | 4.16 | 5.27 | 4.11* | 5.77 | 5.66 | 5.86 | 7.14 |
| ATB Financial | _ | 5.34 | _ | _ | — | — | - |
| Scotiabank | 6.87 | 4.19 | 6.61* | 5.12* | 4.70 | 4.82 | 4.86 |
| BMO | 4.97 | 2.96 | _ | _ | 4.46 | 7.11 | 5.38 |
| RBC | 5.43 | 3.45 | 6.38 | 2.93 | 4.30 | 5.57 | 5.45 |
| TD | 2.69 | 2.79 | 1.50* | 3.37* | 4.70 | 6.33 | 4.49 |
| Average | 5.53 | 4.65 | 6.16 | 5.43 | 6.10 | 6.07 | 6.22 |

By community size

TABLE 7

Bank fees as scored by businesses - by community size, 2022

| | Rural (population less than 1,000) | Small population centre (1,000-29,999) | Medium population centre (30,000-99,999) | Large urban population centre (100,000+) |
|----------------------|---------------------------------------|---|---|---|
| Credit Unions | 8.52 | 8.20 | 10.00 | 9.02 |
| National Bank | 5.25 | 7.27 | 4.85 | 3.33 |
| Desjardins | 5.15 | 6.03 | 4.01 | 4.76 |
| CIBC | 5.26 | 4.35 | 3.23 | 3.40 |
| ATB Financial | 5.06* | 4.13 | 3.12* | 2.01 |
| Scotiabank | 3.22 | 4.04 | 4.13 | 2.26 |
| BMO | 4.49 | 4.63 | 0.00 | 2.63 |
| RBC | 2.80 | 3.01 | 3.49 | 2.02 |
| TD | 1.75 | 3.87 | 0.15 | 1.22 |
| Average | 4.61 | 5.06 | 3.73 | 3.41 |

By economic sector

TABLE 8

Bank fees as scored by businesses - by economic sector, 2022

| | Agri. | Const. | Manufac. | Wholesale | Arts, Rec. & Info. | Fin., Ins., R.E. & Leasing | Prof. Services | Social Services | Hospitality | Personal, Misc. Services | Transport. | Retail | Ent. & Admin. Mgmt. |
|---------------|-------|--------|----------|-----------|-----------------------|----------------------------------|-------------------|--------------------|-------------|--------------------------------|------------|--------|---------------------------|
| Credit Unions | 4.26* | 6.25 | 7.05 | 7.00* | 6.40* | 7.75* | 7.33 | 6.88* | 4.94 | 5.26 | 8.57* | 5.93 | 7.00 |
| National Bank | _ | 2.50* | 2.76* | _ | — | _ | — | — | _ | 4.60* | _ | 3.02 | _ |
| Desjardins | 4.81* | 4.00 | 4.55 | 4.19* | _ | _ | 6.67* | 2.94* | 4.38 | 2.38 | 1.43* | 2.95 | - |
| CIBC | 0.40* | 4.25 | 3.00 | 3.33* | - | 0.62* | 3.41* | 2.14* | 1.62* | 2.37 | 2.78* | 2.50 | _ |
| ATB Financial | — | 0.87* | - | _ | — | _ | _ | _ | — | 2.22* | — | 2.64 | - |
| Scotiabank | 3.79* | 2.50 | 1.45 | 1.67 | 1.77* | 3.64* | 3.01 | 1.75 | 0.00 | 2.71 | 2.17* | 2.05 | 2.26* |
| BMO | 5.83* | 2.38 | 1.54 | 4.20 | 1.92* | 0.68* | 1.49* | 1.50* | 2.50* | 2.63 | 3.57* | 1.00 | - |
| RBC | 6.74* | 3.01 | 1.91 | 3.37 | 0.25 | 2.27* | 2.40 | 1.56 | 1.31 | 1.35 | 1.15* | 0.95 | 1.00 |
| TD | 4.44* | 1.67 | 1.31 | 1.21 | 0.45* | 1.72* | 1.89 | 0.51 | 0.10 | 1.55 | 2.50* | 0.46 | 3.18* |
| Average | 4.34 | 3.05 | 2.95 | 3.57 | 2.16 | 2.78 | 3.74 | 2.47 | 2.12 | 2.79 | 3.17 | 2.39 | 3.36 |

Details on account manager scores

By size of business

TABLE 9

Account manager scores - by size of business, 2022

| | Micro (0-4 employees) | Small (5-49 employees) | Medium-sized (50+ employees) |
|---------------|--------------------------|---------------------------|---------------------------------|
| Credit Unions | 5.41 | 6.37 | — |
| Desjardins | 5.93 | 4.82 | - |
| RBC | 3.82 | 5.70 | 6.49 |
| National Bank | 3.30 | 4.55 | - |
| ATB Financial | 2.73 | 3.95 | _ |
| TD | 3.68 | 3.19 | 3.44* |
| BMO | 1.86 | 4.04 | 4.36* |
| CIBC | 1.73 | 3.95 | 6.67* |
| Scotiabank | 1.83 | 3.22 | 3.48* |
| Average | 3.37 | 4.42 | 4.89 |

By province

TABLE 10

Bank account managers as scored by businesses - by province/region, 2022

| | British Columbia | Alberta | Saskatchewan | Manitoba | Ontario | Quebec | Atlantic |
|----------------------|------------------|---------|--------------|----------|---------|--------|----------|
| Credit Unions | 7.26 | 9.29 | 7.34 | 8.02 | 7.77 | _ | 7.58 |
| Desjardins | - | _ | - | — | 7.81* | 7.35 | - |
| RBC | 7.54 | 7.05 | 7.68 | 8.14* | 6.98 | 6.96 | 8.66 |
| National Bank | - | - | _ | — | - | 6.79 | _ |
| ATB Financial | _ | 6.40 | _ | — | _ | _ | _ |
| TD | 9.07 | 5.29 | - | _ | 5.50 | 6.92* | 6.20* |
| BMO | 7.63 | 6.24 | _ | _ | 6.31 | 5.86 | 6.61 |
| CIBC | 6.10 | 7.59 | - | — | 5.71 | 5.45* | 8.41* |
| Scotiabank | 7.05 | 5.88 | 5.31* | 7.51* | 5.50 | 4.50 | 6.79 |
| Average | 7.44 | 6.45 | 6.78 | 7.89 | 6.51 | 6.27 | 7.38 |

By community size

TABLE 11

Bank account managers as scored by businesses - by community size, 2022

| | Rural (population less than 1,000) | Small population centre (1,000-29,999) | Medium population centre (30,000-99,999) | Large urban population centre (100,000+) |
|---------------|---------------------------------------|--|---|---|
| Credit Unions | 8.25 | 8.02 | 9.43 | 8.92 |
| Desjardins | 7.49 | 8.92 | 5.47 | 6.99 |
| RBC | 8.10 | 7.99 | 8.22 | 6.41 |
| National Bank | 9.57 | 5.75 | 6.75 | 4.74 |
| ATB Financial | 7.84* | 6.84 | 0.76* | 2.49 |
| TD | 7.71 | 6.07 | 6.92 | 4.69 |
| вмо | 6.89 | 3.75 | 4.69 | 6.06 |
| CIBC | 5.32 | 6.54 | 7.70 | 4.41 |
| Scotiabank | 5.66 | 7.06 | 4.49 | 3.85 |
| Average | 7.37 | 6.77 | 6.05 | 5.40 |

By economic sector

TABLE 12

Bank account managers as scored by businesses - by economic sector, 2022

| | Agri. | Const. | Manufac. | Wholesale | Arts, Rec. & Info. | Fin., Ins., R.E. & Leasing | Prof. Services | Social Services | Hospitality | Personal, Misc. Services | Transport. | Retail | Ent. & Admin. Mgmt. |
|---------------|-------|--------|----------|-----------|-----------------------|----------------------------------|-------------------|--------------------|-------------|--------------------------------|------------|--------|---------------------------|
| Credit Unions | 7.65 | 7.57 | 8.86 | 5.92 | 9.62* | 8.27 | 5.00 | 6.18* | 6.77 | 6.79 | 6.79 | 7.01 | 5.53* |
| Desjardins | 7.34 | 7.78 | 8.76 | 5.42 | 8.13* | _ | 7.61 | 1.24* | 4.50 | 6.62 | 7.35* | 6.15 | — |
| RBC | 8.11 | 6.68 | 7.99 | 7.88 | 4.75 | 7.66 | 6.44 | 6.24 | 5.38 | 5.50 | 6.04 | 6.26 | 5.64 |
| National Bank | 5.94* | 6.89 | 7.25 | 1.44 | _ | _ | 10.00 | 1.79* | — | 7.96* | — | 5.69 | _ |
| ATB Financial | 5.92* | 5.18* | 6.36* | 5.92* | — | _ | _ | _ | _ | 7.42* | — | 5.28 | _ |
| TD | 9.33 | 5.72 | 5.86 | 4.18 | 1.78* | 5.67 | 5.79 | 6.28 | 5.18 | 5.31 | 9.20 | 3.90 | 6.46 |
| вмо | 4.43 | 7.16 | 3.06 | 6.39 | 6.16* | 6.21 | 4.96 | 4.93* | 4.51 | 5.82 | 5.40* | 5.18 | 3.48* |
| CIBC | 5.66 | 5.34 | 5.03 | 3.83 | 0.87* | 6.28* | 4.84 | 4.03* | 3.30 | 5.52 | 5.33* | 6.25 | 4.53* |
| Scotiabank | 6.08 | 5.64 | 5.22 | 3.63 | 6.73 | 4.72 | 5.49 | 4.08 | 3.40 | 4.07 | 5.53* | 4.28 | 3.27 |
| Average | 6.72 | 6.44 | 6.49 | 4.84 | 5.43 | 6.47 | 5.73 | 4.35 | 4.72 | 6.11 | 6.52 | 5.56 | 4.82 |

Details on service scores

By size of business

TABLE 13

Bank service as scored by businesses - by business size, 2022

| | Micro (0-4 employees) | Small (5-49 employees) | Medium-sized (50+ employees) | | |
|---------------|--------------------------|---------------------------|---------------------------------|--|--|
| Desjardins | 7.47 | 8.14 | - | | |
| National Bank | 7.60 | 6.72 | - | | |
| Credit Unions | 7.34 | 6.76 | _ | | |
| TD | 6.07 | 6.30 | 6.46* | | |
| CIBC | 5.93 | 5.81 | 5.40* | | |
| RBC | 5.65 | 5.73 | 8.53 | | |
| Scotiabank | 4.66 | 5.21 | 4.68* | | |
| ВМО | 4.29 | 5.22 | 6.38* | | |
| ATB Financial | 3.31 | 5.02 | _ | | |
| Average | 5.81 | 6.10 | 6.29 | | |

By province

TABLE 14

Bank service as scored by businesses - by province/region, 2022

| | British Columbia | Alberta | Saskatchewan | Manitoba | Ontario | Quebec | Atlantic |
|---------------|------------------|---------|--------------|----------|---------|--------|----------|
| Desjardins | _ | _ | _ | _ | 7.86* | 8.88 | - |
| National Bank | - | - | - | - | - | — | - |
| Credit Unions | 7.77 | 7.99 | 7.49 | 7.26 | 8.34 | - | 7.93 |
| TD | 6.92 | 6.66 | 8.54 | 6.68 | 7.44 | 5.22 | 7.78 |
| CIBC | 6.98 | 6.83 | _ | 6.56* | 6.33 | 7.86 | 8.95 |
| RBC | 6.08 | 7.48 | 7.69 | 7.98 | 6.94 | 6.26 | 7.23 |
| Scotiabank | 7.26 | 6.86 | 6.68* | 4.55* | 5.70 | 4.13 | 5.56 |
| BMO | 6.01 | 5.91 | _ | _ | 5.73 | 7.60 | 7.21 |
| ATB Financial | - | 5.46 | - | _ | _ | _ | _ |
| Average | 6.84 | 6.74 | 7.60 | 6.61 | 6.91 | 6.66 | 7.72 |

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By community size

TABLE 15

Bank service as scored by businesses - by community size, 2022

| | Rural (population less than 1,000) | Small population centre (1,000-29,999) | Medium population centre (30,000-99,999) | Large urban population centre (100,000+) | | |
|----------------------|---------------------------------------|---|---|---|--|--|
| Desjardins | 8.16 | 9.07 | 9.08 | 9.03 | | |
| National Bank | 8.06 | 6.60 | 9.67 | 8.04 | | |
| Credit Unions | 8.04 | 8.57 | 8.39 | 7.02 | | |
| TD | 6.55 | 6.60 | 7.01 | 7.04 | | |
| CIBC | 7.26 | 7.86 | 6.84 | 5.72 | | |
| RBC | 7.03 | 7.17 | 7.36 | 6.29 | | |
| Scotiabank | 5.59 | 6.48 | 6.78 | 5.01 | | |
| BMO | 5.56 | 5.74 | 5.41 | 5.60 | | |
| ATB Financial | 3.79* | 6.97 | 5.00* | 3.09 | | |
| Average | 6.67 | 7.23 | 7.28 | 6.32 | | |

By economic sector

TABLE 16

Bank service as scored by businesses - by economic sector, 2022

| | Agri. | Const. | Manufac. | Wholesale | Arts, Rec. & Info. | Fin., Ins., R.E. & Leasing | Prof. Services | Social Services | Hospitality | Personal, Misc. Services | Transport. | Retail | Ent. & Admin. Mgmt. |
|------------------|-------|--------|----------|-----------|-----------------------|----------------------------------|-------------------|--------------------|-------------|--------------------------------|------------|--------|---------------------------|
| Desjardins | 9.38* | 8.77 | 8.34 | 8.10* | - | _ | 8.18* | - | 7.59 | 8.20 | 8.49* | 8.25 | _ |
| National Bank | _ | 6.61* | 7.65* | - | - | — | — | - | _ | 7.61* | - | 8.69 | - |
| Credit Unions | 8.22 | 8.32 | 8.15 | 9.15* | 7.00* | 8.49* | 7.33 | 6.42* | 6.90 | 7.40 | 6.99* | 7.41 | 9.26* |
| TD | 8.61* | 7.60 | 7.12 | 5.89 | 5.87* | 6.79* | 8.10 | 6.61 | 7.19 | 8.24 | 6.76* | 6.57 | 7.81* |
| CIBC | 5.68* | 7.52 | 6.73 | 7.68* | 6.96* | _ | 7.04 | 6.84* | 5.09 | 7.15 | 5.57* | 6.87 | _ |
| RBC | 7.61* | 7.49 | 6.24 | 7.73 | 6.43* | 6.37* | 7.72 | 7.03 | 6.19 | 7.23 | 7.01* | 6.58 | 7.81* |
| Scotiabank | 6.47* | 5.91 | 5.52 | 5.49 | 6.89* | 6.65* | 6.41 | 6.02 | 6.42 | 6.77 | 6.00* | 6.16 | 6.13* |
| Bank of Montreal | 7.01* | 6.84 | 5.85 | 8.91 | 3.93* | 4.80* | 4.85* | 6.86* | 5.51* | 6.80 | 5.92* | 6.22 | _ |
| ATB Financial | _ | 6.34* | - | - | _ | - | - | _ | - | 7.11* | — | 5.93 | — |
| Average | 7.57 | 7.27 | 6.95 | 7.56 | 6.18 | 6.62 | 7.09 | 6.63 | 6.41 | 7.39 | 6.68 | 6.96 | 7.76 |