

# BUSINESS SUCCESSION PLANNING



**ARE YOU PREPARED?**

## BUSINESS OWNER EXODUS

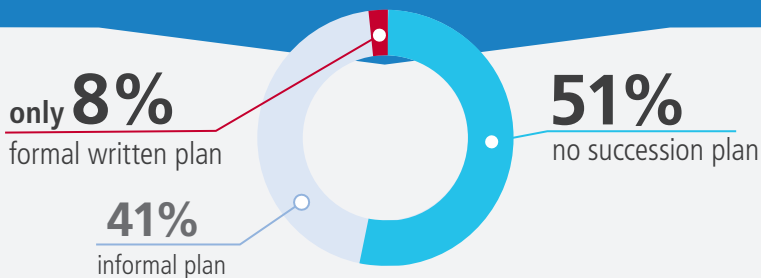
Within the next 10 years, there will be a massive transfer of business assets.

**72%**  
of owners intend to exit their business.

A transfer of assets potentially worth over  
**\$1.5 TRILLION**

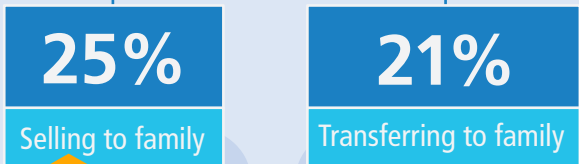
## WHAT'S THE PLAN?

The vast majority of business owners DO NOT have a formal written succession plan.



## ALL IN THE FAMILY

Many business owners intend to pass on their business to family members.



## The major barriers to succession planning

